

# Havoc Events

COMPANY PROFILE



## Introduction

Transforming Higher Education Institutions With Strategic ORM, Experiential Marketing & Right Distribution Channels To Deliver 7X ROI & Drive 30% More Admissions.

In today's highly competitive education landscape, Higher Education Institutions (HEIs) face a major challenge—effectively reaching and influencing prospective students and their parents. While universities invest heavily in infrastructure, faculty, and academic excellence, their biggest struggle lies in perception management and outreach.

90% of prospective students & customers rely on online perception before making decisions



# The Core Problem: Why HEIs Struggle With Outreach & Perception



Despite Having A Well-Established Higher Education Institution Known For Its Strong Academic Programs, Placements And Impressive Campus. Struggles To Position Itself As The Top Choice For Students And Parents.

# Why?

#### Limited Digital & Social Presence:

Fails to leverage digital platforms effectively, missing engagement with the new-gen audience.

### ORM & Reputation Risks:

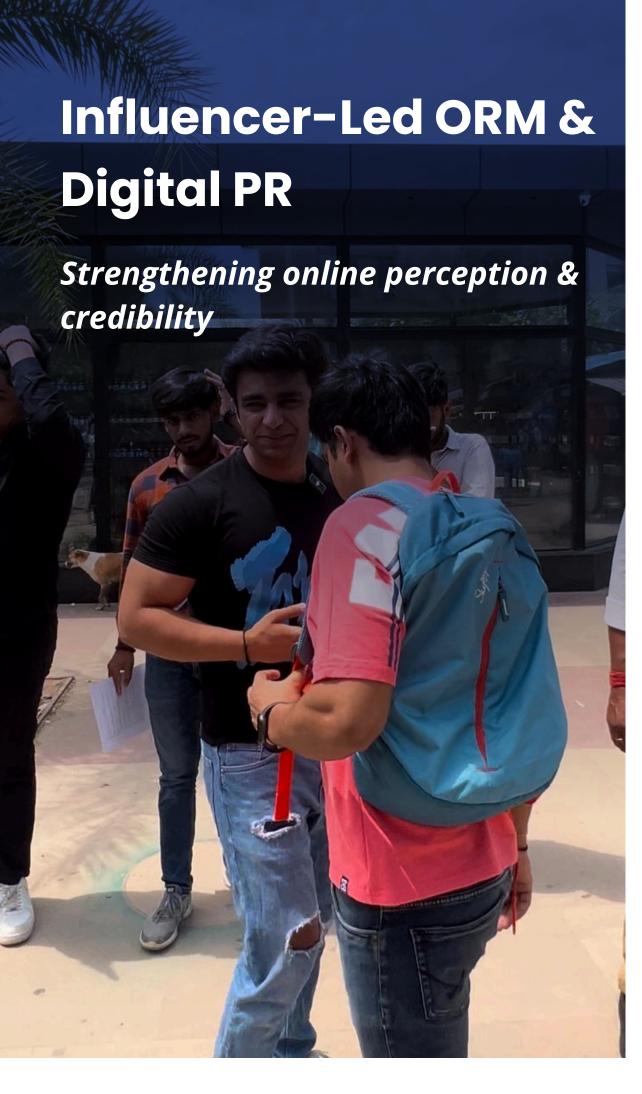
Negative/unaddressed reviews impact brand perception & credibility.

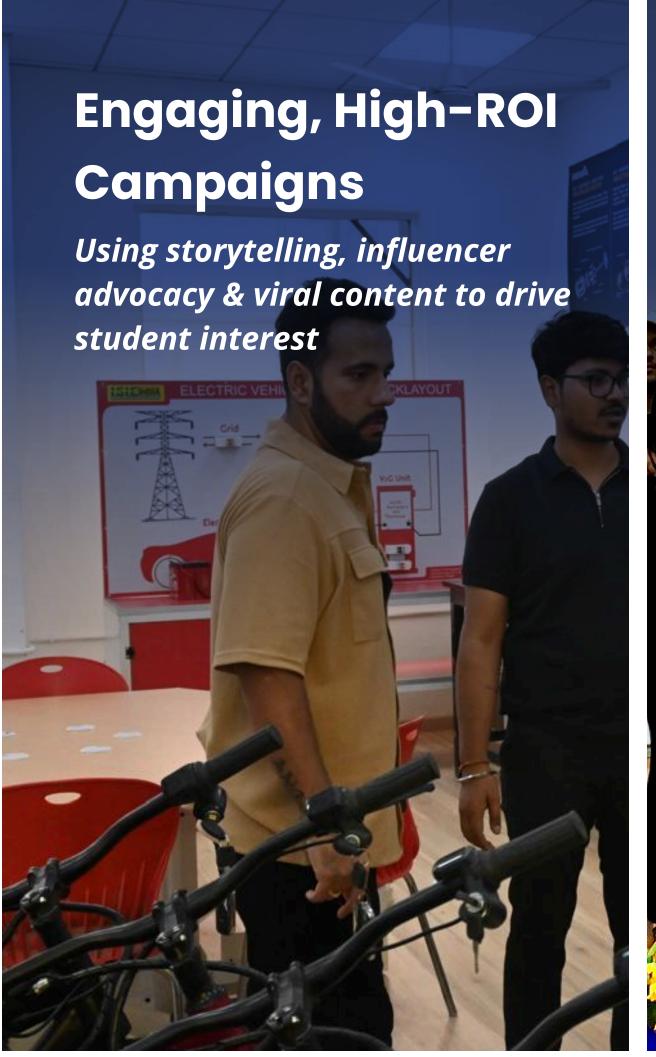
### Weak Brand Differentiation:

Lacks strong storytelling around placements, collaborations & student success stories.

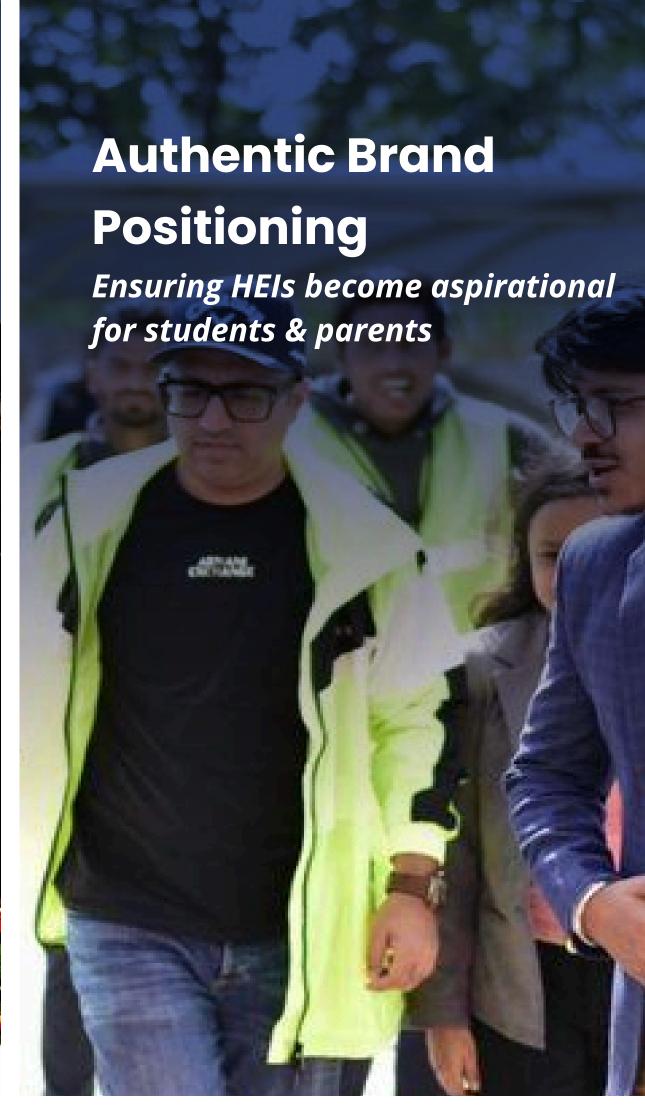
## Ineffective Student & Parent Engagement:

Traditional marketing methods fail to build trust with the digital-first audience.









## Our Solution

At Havoc Events, we bridge these gaps by transforming how HEIs engage students, parents, and the industry through



# Case Study

#### Galgotias University, Greater Noida

TRANSFORMING GALGOTIAS UNIVERSITY'S BRAND PERCEPTION FROM MODERATE TO POSITIVE & DIGITAL REACH



**Negative ORM & Online Sentiment** – Unmanaged Quora discussions, outdated Google reviews, and scattered social media presence affected brand credibility.



Limited Industry & Influencer-Led Positioning – The university had strong tie-ups with brands like Infosys, Apple, and Samsung but lacked strategic digital campaigns to amplify these partnerships.



Low Event-Based Digital Engagement – The university hosted top-tier events, but they weren't effectively leveraged to drive nationwide brand awareness.



Galgotias University, one of India's leading private universities, sought to enhance its brand perception, digital presence, and student engagement. While the institution boasted strong academic credentials, state-of-the-art infrastructure, and impressive placements, it struggled with online reputation management (ORM), digital outreach, and effective storytelling to highlight its key differentiators.



## Results

+60%

Improvement in ORM & Brand
Sentiment – Enhanced Perception
on Google, Quora, and social media.

+30 M

Reach via Influencer

Collaborations – Partnered with 45+
influencers to amplify brand visibility.

+30%

Increase in Direct Admissions &
Inquiries – Improved student interest
through strategic digital campaigns.

250%

Increase in Organic Positive
Reviews – Strengthened credibility
and trust among students and
parents.

+10M

**Impressions from Event Marketing** 

 Boosted engagement through largescale activations and summits. 7X ROI

on Branding & Digital Growth -

Achieved unmatched returns through a holistic marketing approach.

Through this campaign, Galgotias University effectively showcased its key USPs—world-class infrastructure, strong placements, industry collaborations, and vibrant college life—to maximum prospective students and parents via the right and credible distribution channels, building a positive brand perception and positioning itself as a top choice for admissions.

# Our Approach



A 360° Digital PR, ORM & Experiential Marketing Strategy

## Online Reputation Management (ORM) & Digital PR

**★** Platforms Targeted: Google, Quora, LinkedIn, Twitter, Instagram, YouTube.

#### **X** Key Strategies:

- Managed & optimized Quora discussions to rank Galgotias positively in student queries.
- Pushed organic positive reviews across Google & social media platforms.
- Launched strategic LinkedIn thought leadership content to highlight faculty excellence, industry collaborations, and student success stories.
- Created 20+ high-ranking articles & UGC-based content through Thought Leaders to shape a strong digital footprint.



## Large-Scale Experiential Events & Digital Activation

#### **Key Events Curated & Marketed:**

- 100 Million Influencer Summit Hosted 20+ top influencers with a reach of 35,000+ students, generating organic brand conversations.
- LinkedIn Creator Summit: Confluence Established Galgotias as a leader in digital networking & industry connect.
- Tech Conclave & Hackathons Amplified the university's tech-driven image, reaching 1M+ digital impressions.
- Campus Activations & Student Engagement Initiatives Created engaging on-ground and online campaigns to make Galgotias a trending topic.



# Influencer-Led Marketing Campaign

**★** Platforms Targeted: Instagram, YouTube & Twitter

#### **X** Key Strategies:

- Collaborated with 20+ top-tier influencers in education, career guidance, and student life to produce viral & authentic content about Galgotias University.
- Designed a YouTube integration campaign highlighting Galgotias' academic strengths, international collaborations, and modern campus life.
- Launched a LinkedIn amplification campaign, getting top professionals & alumni to engage with the university's initiatives.
- Increased Instagram Reels & Twitter presence, focusing on student stories, events, and interactive Q&A sessions to boost engagement.high-ranking articles & UGC-based content to shape a strong digital footprint.



## Influencers We Have

These influencers can showcase your institute through engaging content, including hostel life experiences, campus reviews, course insights, student testimonials, and industry collaborations, ensuring authentic and wide-reaching promotion.



Kavach Khanna 80.4 K



IIM Guy 133 K



Yash Garg\* 201 K



Distance between 1.21 M



**Gauray Thakur** 5.97 M



Vaibhav Kadnar 4.46 M



Dear Sir 14.2 M



Deepak Dhaiya 3.74 M



Adarsh Barnwal 254 K



Mahatmaji



EduMantra 6.8 M 2.39 M 247 K



Muskan Katoch



Deepak Bajaj



Guru Chakachak 1.37 M

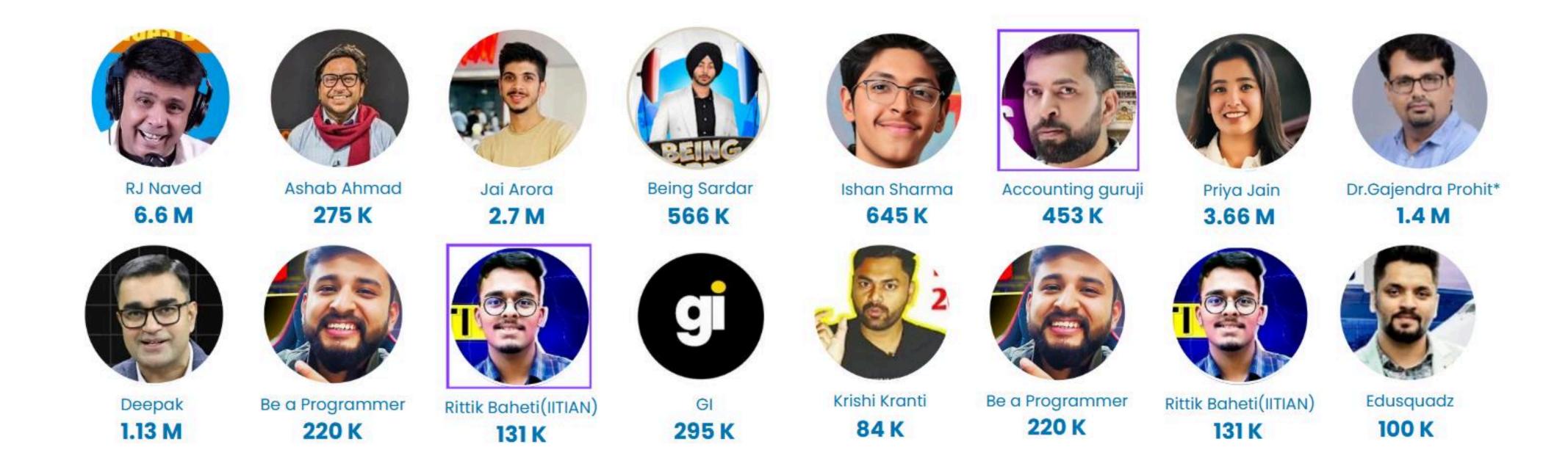


Sartaz Classes 2.83 M



V2 Academy 143 K





# And Many More



If we start today,

your first positive influencer video goes **live in 24-48 hours**, ORM improvements begin instantly, and within **30 days**, your institution sees a measurable boost in brand perception, student inquiries, and engagement—resulting in more admissions this session.

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# THANKYOU

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